

## ***The Three Summary Charts***

*These (originally) one-page charts are the most condensed summaries of the 200,000+ words of Us, Politics And The System.*

*The third chart isn't actually a chart anymore and, in large text for phones, overflows onto seven pages.*

### ***Page 2 - The Right To Unionise Chart.***

*The key issue is that business people are organised and the majority, workers, are mostly not; or need to be more confident about their right to be organised and to take action, like business people are.*

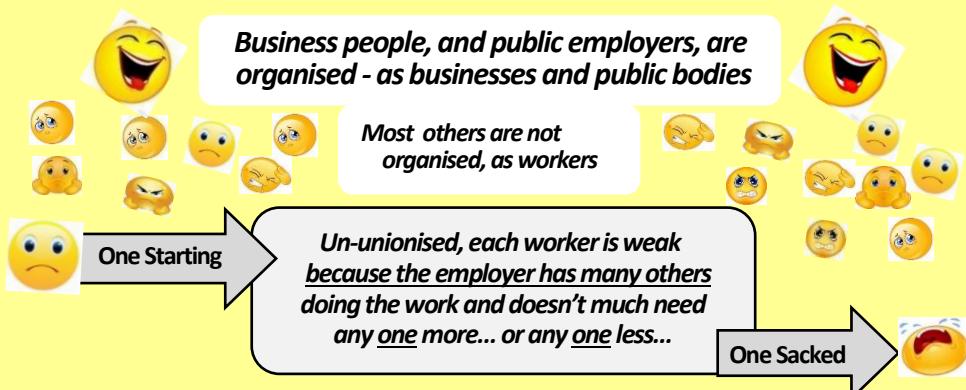
### ***Page 3 - The Basics of Politics Chart.***

*Shows how the majority need to base their politics on their class role as a worker, just like business people base their politics, and their dominating political strength, on theirs.*

### ***Page 4 - The 'It's Your Money Not Theirs' Chart.***

*Shows how the huge inequality in wealth comes from the business class using their power over us workers to pay us less than the value of the work we do and to keep the difference, while presenting it as just reward for their own contribution.*

## The Right To Unionise



## The Right – the Entitlement - To Unionise

Most work is industrialised, in high volume operations, including service industries. So most employers have many staff. They can get by without any one less, any one more, with the rest working. Each is weak in the job deal not because the employer can replace them from the unemployed but because even without them they have all the others. And, with most work being industrialised and most workforces un-unionized, there's the same unfair relationship in other jobs they might go to instead.

People – of whatever colour, gender, or nationality - shouldn't have to make their living on such unfair terms. They have the right to bargain with business people and public sector managers as equals, by unionising.

**Get Strength, Equality and Dignity  
At Work By Being Unionised.  
Negotiate As One, As Equals,  
With Business Owners  
And Public Service Managers**

## Employers Are Organised - Workers Should Be

Such power for employers from 'having many others' was never decided, it just grows out of industrialising. People are entitled to respond by unionising. Unionising is about more than pay and conditions. By getting equal to managers you become adults at work, with dignity, not minions. Being in a trade union should be normal, accepted, expected and respectable in everyday life.

And business people dominate the majority in politics as well as work. Their **trade-based, work-based** organisation makes them 'the economy'. Because of that they dictate to progressive governments. And by owning most of the media they dominate political debate. And they often get to **be** the government, through their conservative parties. Yet they say we should not be involved in politics through our unions, just work and working conditions! No – we, the great majority, workers, are entitled to use **our** trade organisation too, to become 'players' in the economy, alongside business people and the state, and to build **our** political parties and power.

**People need to convince each other of their right to unionise – and do it.**

## Politics - The Basics

**Workers – the majority of people - are mostly not organised, are atomised.**  
**Business people, their conservative media and parties – are organised**

### Workers at work - under-organised



**At work, business people and public employers – organised as businesses and public bodies - control unorganised workers.**

**And business people are (most of) the economy, so they dominate governments.**  
They have a clear view of business people's class rights.  
They dominate political debate.  
Conservative parties represent them.

### Workers as voters – under-organised



**Divide people**

**Divert people**

**Confuse people**

**The Media – mostly Business-owned**

**In Politics** – not much inter-action between workers in their shared public role as voters

Low level of collective, progressive, political views and voting.

Civilised politics and parties not strong enough.

Overwhelmed, even in government.

## How To Fix It

### At Work, Unionised

**Confident In Their Right To Be Organised**  
Dealing with Employers as one



**Now equal at work to business owners & public service managers**  
And now equal 'players' with them in the economy

### In Politics, Voting As Workers

The worker majority, organised together as workers, in unions, developing their own independent, collective, civilised politics.

Resistant to the business class media

Civilised, easily electable progressive parties, able to govern confidently with mass voter support, and regulate the business class.

Business people – the business class – their conservative parties and their conservative media

## **The 'It's Our Money Not Theirs' Chart**

*(Not actually a chart after re-working Sept 2023)*

**Wealth comes from work adding value ...**

***Business people spend on premises, materials and equipment.***

***They spend some more on staff to work on the materials.***

***The work produces goods or services of greater value than what is spent. That's the point of most business and work activity.***

***The greater value is set by what they are sold for. What that is above the original spending is added value.***

***The equipment and materials can't increase their value themselves.***

***The work done on them does that.***

***The owners might do some hands-on work, but the bigger the business, the more it's the staff who do most of the work.***

***The business owners pay staff less than the value their work adds; they charge more for it than they pay them.***

***After paying interest on loans etc,  
they pocket the rest and call it theirs.***

***That's how they make profits.***

***That's what profits are.***

***They can do it because of the gross  
inequality in the job relationship –  
see *The Entitlement to Unionise*, later.***

***The business economics view is different.***

*They say business people buy 'the factors of production' - premises, equipment, materials and labour – that's 'costs' - and add the higher, sale price on top as a separate thing. They say profit is from this, from what they add on top.*

*This is absurd, fatuous, ridiculous. Although there is some trading where sharp operators play the market to make money by just buying and selling things, the non-human 'factors of production' are (mostly) bought in at the going market price and don't increase their own value. The work done on them by staff is what does that.*

***When they sell at the 'added-on' price, or value, what are they selling? It's still the workforce's original work. Even the 'adding-on' is done by workers, in the Accounts or Sales departments! Likewise, if they buy equipment and materials for less than the usual market price, and claim that is where some of the profit comes from, that's the work of the workers in Buying.***

*No - the money is made by the work done on materials, by adding value to them - turning metal and other materials into cars, maybe - and selling them. The staff do that.*

*They buy the staff's work at one price and sell it at another. If they don't make money out of the staff's work, why do they employ them? To create jobs, as they sometimes claim to be doing? If they sold their work at cost it might be believable.*

## ***Is their own work worth all of the added value?***

*Business people and the rich claim they are entitled to the added value, seen as profit, because of their enterprise, their taking of responsibility, their managerial talents, the risk of losing money, and their hard work.*

***They deserve more, but they overdo it.***  
*Again, the bigger the business, in our high-volume-production economies, the more the staff do most of the work.*

*What the business class take for their role – which is central, yes – isn't from some reasonable assessment. It's from the unfair trading relationship they have with the staff in the job deal – see the brief 'The Entitlement To Unionise' on the last page – to take an unjustifiable share of the added value for their own role.*

*On the 'risk-taking' factor – it can be high for small businesses but big businesses generally cover losses with successes. And they all use bankruptcy to evade their debts, meaning suppliers and banks carry much of the risk. And most of the capital they 'risk' was skimmed off workers' earlier work, as shown. And if they do go bust, they just join the rest of us as workers.*

*They claim to be 'self-made' but usually, we staff create most of the value - Jeff Bezos doesn't shift many parcels.*

*Higher **taxes** on them is just workers reclaiming what's theirs originally.*

*Note 1.- income tax is only part of general taxation. The rich pay less national insurance, the same VAT as everyone else, and capital gains at only standard rate. In the UK. Note 2 - some make money from buying and selling not-easily-manufactured resources like property and even currencies. This is just gaming the system. The work process is still the root source of wealth.*

*But their wealth can also be regulated at source, by staff being able to bargain effectively for their fair share. The next panel shows why and how.*

## ***How To Get Even – The Entitlement To Unionise***

***Most work is industrialised. So most employers have many staff. With the rest working, they can get by without any one leaving, any one new, or any one they sack. Each is weak in the job deal they make with their employer not because they can replace them from the unemployed but because without them they still have all the others.***

***People shouldn't have to make their living on such unfair terms. That's anybody, whatever colour, gender, or nationality. They all have the right to bargain with business people and public sector managers as equals, by unionising.***

***Note – 'Go somewhere else if you don't like it'? With most work industrialised and most workforces not unionized, there's the same unfair relationship in jobs wherever you go.***

*Note - the issue explained here is the allocation of money earned by the business between the owners and all of the staff. That's the big issue and is explained by the process 'they've got many of you', explained above and in the chart 'The Right To Unionise'.*

*Within a workforce, there's the secondary question of how much each worker contributes and should get. That's not for here but it is the very stuff of unionisation, where unions negotiate comprehensive Agreements with employers on Pay grades. They are referred to in the full work 'Us, Politics and The System',*

[https://9945a8ca-5ec8-4cc3-90a4-2e676d906269.filesusr.com/ugd/e8d212\\_0a9681c8625541de80011c7a2709b401.pdf](https://9945a8ca-5ec8-4cc3-90a4-2e676d906269.filesusr.com/ugd/e8d212_0a9681c8625541de80011c7a2709b401.pdf) at pages 100, 136, and, in 'The Rich – Are They Worth The Expense?' at page 328.